

**Reply to Pre-Proposal Queries held on 3/1/2018 for Expressions of Interest (EOI) of GATE Coaching**

<b>S.No.</b>	<b>Clause No.</b>	<b>EOI</b>	<b>Reference/Subject</b>	<b>Clarification Sought</b>	<b>Response</b>
1	Eligibility Criteria no. 07	GATE Coaching	Turnover of Rs. 2Cr	Majority of the colleges who are doing GATE tie ups are having the mode of cash payment, due to which it affects the turnover of any service provider , so we sincerely request you to consider the turnover in the range of 25 - 30 Lakh Only.	As requested by various prospective service providers and to increase the competition and consider young entrepreneur and startups, the criteria is modified as under : " The service provider should have a minimum average turnover of atleast Rs. 1 Crores per year for last 3yrs of operation from education related bussiness"
2	Eligibility Criteria no. 11	GATE Coaching	Bank solvency certificate of 50 Lakhs	We are already having a Cash Credit Limit of Rs.1 Crore Limit which can be shown during finalization of Agency or Project because the technical problem is to showcase the certificate of Solvency min.bank charges are 1% of 50Lakh ..so that is Rs.50000 rs ... So instead of taking it right now plz take during the finalization of contract signing with the agency.	No Change. However, the criteria is modified as under : " Bidder must submit latest Bank solvency certificate (not exceeding six months before the date of notification) not less than of Rs. 10 Lakhs and clearly state that Banker shall be extending necessary finanacial support required for execution of the subject work.

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3	Eligibility Criteria no. 03	GATE Coaching	Executed class room GATE teaching & training for a minimum of 30,000 Engineering graduating students in the last 3 financial years out of this a minimum of 5,000 Engineering Graduating students must have been trained in a single year in each of the last 3 financial years.	Executed classroom gate teaching & training for a minimum of 5000 engineering graduated students in the last three financial years, out of this a minimum of 1000 engineering graduating students must have been trained in a single year, in each of the last three financial year.	As requested by various prospective service providers and to increase the competition among the young entrepreneur and startups the criteria is modified as under : Eligibility criteria 3 : " Executed class room GATE teaching & training for a minimum of <b>15,000</b> Engineering graduating students in the last 3 financial years out of this a minimum of <b>3,000</b> Engineering Graduating students must have been trained in a single year in each of the last 3 financial years"
4	Eligibility Criteria no. 07	GATE Coaching	The Service provider should have a minimum average turnover of at least Rs. 2 Crores per year for last three years of operation from education related business in India.	The service provider should have a minimum average turnover of atleast rs 1 Crores per year for last 3 years of operation from education related business in India.	As requested by various prospective service providers and to increase the competition among the young entrepreneur and startups, the criteria is modified as under: " The service provider should have a minimum average turnover of atleast Rs. 1 Crores per year for last 3yrs of operation from education related bussiness"

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5	Eligibility Criteria no. 03	GATE Coaching	Executed class room GATE teaching & training for a minimum of 30,000 Engineering graduating students in the last 3 financial years out of this a minimum of 5,000 Engineering Graduating students must have been trained in a single year in each of the last 3 financial years.	The criteria given is ambiguous because it talks about imparting GATE teaching and training of engineering colleges for preparation of gate exam which can be addressed by any coaching institute which is considered to be a part of the unorganised sector in education and training domain. If this pertains to conducting online GATE examinations for selecting students for admission in IITs or other allied institutes/services, then it becomes specific for the organisation which does it. Criteria should be made generic so that the project consulting organisations in the regular/organised sector with relevant experience of technical skill development training, the organised sector companies meeting all the government and law enforcement agencies parameters to be allowed to bid.	The same criteria is suitably modified. Please refer query no. 3

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6	Eligibility Criteria no. 04	GATE Coaching	Executed GATE teaching & training for students of minimum 15 Engineering colleges in the last 3 financial years out of this the students of minimum of 5 Engineering colleges must have been covered in a single year in each of the last 3 financial years.	The criteria given is ambiguous because it talks about imparting GATE teaching and training of engineering colleges for preparation of gate exam which can be addressed by any coaching institute which is considered to be a part of the unorganised sector in education and training domain. If this pertains to conducting online GATE examinations for selecting students for admission in IITs or other allied institutes/services, then it becomes specific for the organisation which does it. Criteria should be made generic so that the project consulting organisations in the regular/organised sector with relevant experience of technical skill development training, the organised sector companies meeting all the government and law enforcement agencies parameters to be allowed to bid	As requested by most of the service providers and to increase the competition among the young entrepreneur and startups the criteria is modified as under : Eligibility criteria 4 : "Executed GATE teaching & training for students of minimum <b>10</b> Engineering colleges in the last 3 financial years out of this the students of minimum of <b>3</b> Engineering colleges must have been covered in a single year in each of the last 3 financial years."

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7	Eligibility Criteria no. 01, 03,04, 07&11	GATE Coaching	Eligibility Criteria no. 01, 03,04, 07&11	<p>Existance of any service provider should be minimum 3 years.</p> <p>2. Service provider should have educated total 7000-7500 students in last 3 years ( this one is the most impprtant point to be change when its come to GATE) with 2000 in asinghle year atleast.</p> <p>3.Execution of GATE teaching and training in minimum also 9 and at least 3 in a single year.</p> <p>4. Average turnover should be atleast 1 crore in last three years</p> <p>5. there should be changes in bank solvency. It should be 10 lakh since there is incoming and outgoing is on regular basis for everyone</p>	<p>The eligibility criteria is modified as under :</p> <p>1. To increase the competition and consider young entrepreneur and startups, the criteria is modified as under : "Service provider should be an organization/corporate/consultant agency/ institution of higher education and must be in operation for minimum 3 years as on 31.03.2017"</p> <p>2. Please refer query no. 3, 6, 1 &amp; 2 respectively</p>